1 TOPIC QUESTION

Sales Comparison Graph

売上比較表

2 ARTICLE

Directions: Read the following table. 課題:以下の表を読み解いて説明しましょう。



SHL Sales Comparison

	2006	2007	2008	2009	2010
Sales - all segments	\$19.31 billion	\$24.0 billion	\$32.47billion	\$36.537 billion	\$65.22 billion
Profit (loss) - all segments	\$ 1.989 billion	\$3.496 billion	\$4.84 billion	\$5.704 billion	\$14.01 billion
Sales - Retail segment	\$3.359 billion	\$4.115 billion	\$6.31 billion	\$6.577 billion	\$9.08 billion
Profit (loss) - Retail segment	\$198 million	\$573 million	\$1.33 billion	\$1.392 billion	\$2.364 billion
Total store visitors	81.1 million	102.4 million	146.8 million	170.3 million	233.3 million
Stores during year *	41	32	54	26	44
Capital expenditures - retail	\$200 million	\$294 million	\$389 million	\$369 million	\$404 million
Retail lease square-feet				2.0 million	2.5 million
Retail manufacturing profit #	\$663 million				

3 VOCABULARY

Directions: First repeat after your tutor and then read aloud by yourself.

課題: 先生の後に続いてくり返した後、今度はひとりで発音してみましょう。

segment セグメント capital 資本 retail 小売

lease リース expenditure 支出 manufacturing 製造



Directions: Read the questions aloud and answer them.

課題: 質問を声に出して読んだ後、答えてみましょう。

- What year did SHL make the most profit?
- 2. Did the total store visitor number increase every year for SHL?
- 3. Why do you think the number of stores decreased in 2009?
- 4. What do you think the numbers will be like for 2011?